FINANCIAL STATEMENTS

MARCH 31, 2024



May 13, 2024

Statement of Management Responsibility Year ended March 31, 2024

The accompanying financial statements have been prepared by management in accordance with Canadian public sector accounting standards and the integrity of these statements is management's responsibility. Management is also responsible for all of the notes to the financial statements and schedules, and for ensuring that this information is consistent, where appropriate, with the information contained in the financial statements.

Management is responsible for the preparation of the financial statements and has established a system of internal controls to provide reasonable assurance that assets are safeguarded, transactions are properly authorized, and financial records provide reliable information for the preparation of financial statements.

The Council's Board of Directors is responsible for the review and approval of the financial statements and meets with management and the external auditor to discuss the results of the audit examination and financial reporting matters. The external auditor has full access to the Board with and without the presence of management.

The external auditors, Steele & Co., conducted an independent audit of the financial statements in accordance with Canadian auditing standards, and express their opinion on the financial statements. The external auditors have full and free access to financial management of the British Columbia Council for International Education and meet when required.

Yours truly,

Dr. Randall Martin

Executive Director

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Tanya Ogilvie

Director, Operations and Communications

Miranda Wong

Senior Manager, Finance and Human Resources

STEELE & CO.

CHARTERED PROFESSIONAL ACCOUNTANTS

*Representing incorporated professionals

SUITE 909 808 WEST HASTINGS STREET VANCOUVER, BC CANADA

V6C 2X4

TELEPHONE: FAX:

EMAIL:

(604) 687-8808 (604) 687-2702 email@steele-co.ca

INDEPENDENT AUDITOR'S REPORT

To the Members of The British Columbia Council for International Education, and To the Minister of Finance, Province of British Columbia

Opinion

We have audited the statement of financial position of The British Columbia Council for International Education ("the Council") as at March 31, 2024 and the statements of operations, change in net financial assets, and cash flows for the year ended March 31, 2024, and a summary of significant accounting policies and other explanatory information.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Council as at March 31, 2024 and the results of its operations, change in net financial assets and cash flows for the year in accordance with Canadian public sector accounting standards.

Basis of Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Council in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Council's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Council or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Council's financial reporting process.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Council's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Council's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Council to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identified during our audit.

Report on Other Legal and Regulatory Requirements

As required by the Societies Act (British Columbia), we report that, in our opinion, these principles have been applied on a basis consistent with that of the preceding year.

Vancouver, Canada May 13, 2024

CHARTERED PROFESSIONAL ACCOUNTANTS

STATEMENT OF FINANCIAL POSITION

•			MAR	CH 3	Ι,
	NOTE		2024		2023
FINANCIAL ASSETS					
CASH AND CASH EQUIVALENTS TERM DEPOSITS ACCOUNTS RECEIVABLE SALES TAX RECEIVABLE	4 5	\$	186,057 932,380 - -	\$	321,004 919,459 14,500 1,135
			1,118,437		1,256,098
LIABILITIES		-			
ACCOUNTS PAYABLE AND ACCRUED LIABILITIES SALARIES AND ASSESSMENTS PAYABLE SALES TAX PAYABLE DEFERRED REVENUE	. 8		58,783 253,687 747 182,525 495,742		59,183 149,232 - 380,384 588,799
NET FINANCIAL ASSETS			622,695		667,299
NON-FINANCIAL ASSETS					
TANGIBLE CAPITAL ASSETS PREPAID EXPENSES	9		27,921 123,489 151,410		11,464 95,319 106,783
ACCUMULATED SURPLUS		\$	774,105	\$	774,082
GOING CONCERN CONSIDERATIONS CONTRACTUAL OBLIGATIONS	2 6 & 7				

APPROVED ON BEHALF OF THE BOARD

Dr. Randall Martin

Aiay Patel

STATEMENT OF OPERATIONS

			YEAR ENDE	D MA	ARCH 31,
		24 BUDGET	 2024		2023
	(NOTE 12)			
REVENUES					
GOVERNMENT GRANTS - CORE GOVERNMENT CONTRIBUTIONS	\$	1,500,000	\$ 1,500,000	\$	1,500,000
CONTRACTS		175,000	275,000		100,000
SUMMER CONFERENCE		621,675	451,841		466,377
ADMINISTRATION AND OPERATING		3,000	24,945		6,315
OTHER		8,000	 35,759		23,864
		2,307,675	2,287,545		2,096,556
EXPENSES					
ADMINISTRATION AND OPERATING					
CONTRACTS (NOTE 11)		2,307,675	 2,287,522		2,096,264
ANNUAL OPERATING SURPLUS	\$		23		292
ACCUMULATED SURPLUS BEGINNING OF THE YEAR			774,082		773,790
ACCUMULATED SURPLUS END OF THE YEAR			\$ 774,105	\$	774,082

STATEMENT OF CHANGE IN NET FINANCIAL ASSETS

		BUDGET OTE 12)	a ction and the	YEAR ENDE 2024	D MA	RCH 31, 2023
ANNUAL OPERATING SURPLUS	\$	-	\$	23	\$	292
ACQUISITION OF TANGIBLE CAPITAL ASSETS		-		(28,114)		-
AMORTIZATION OF TANGIBLE CAPITAL ASSETS		(12,000)		11,657		9,897
ACQUISITION OF PREPAID EXPENSES		-		(123,489)		(95,319)
USE OF PREPAID EXPENSES	MA TO STATE OF THE	12,000		95,319		109,346
INCREASE (DECREASE) IN NET FINANCIAL ASSETS	\$			(44,604)		24,216
NET FINANCIAL ASSETS BEGINNING OF THE YEAR				667,299		643,083
NET FINANCIAL ASSETS END OF THE YEAR			\$	622,695	\$	667,299

STATEMENT OF CASH FLOWS

		YEAR ENDE	D M A	ARCH 31, 2023
OPERATING TRANSACTIONS				
CASH RECEIVED FROM				
GOVERNMENT GRANTS - CORE GOVERNMENT CONTRIBUTIONS - CONTRACTS SUMMER CONFERENCE ADMINISTRATIVE AND OPERATING OTHER	\$	1,500,000 275,000 253,982 24,945 35,759	\$	1,500,000 100,000 489,062 6,315 23,864
OAGU DAID FOD		2,089,686		2,119,241
CASH PAID FOR				
DONATIONS		500		1,000
EQUIPMENT RENTAL		36,056		32,282
EVENT FEES EVENTS AND CONFERENCES		129,066 246,510		56,892 215,575
INFORMATION TECHNOLOGY AND WEBSITES		90,779		104,646
INSURANCE		6,160		5,210
LEADERSHIP AND ORGANIZATION		5,631		7,654
MARKETING		96,000		49,338
OFFICE COMMUNICATIONS		12,030		8,998
OFFICE SUPPLIES AND MISCELLANEOUS		17,971		21,679
PROFESSIONAL AND CONSULTING FEES		128,577		95,721
RENT AND FACILITIES SALARIES AND BENEFITS		140,114		154,908
TELECOMMUNICATIONS		1,137,255 10,800		1,198,949 11,748
TRAVEL		126,148		143,778
		2,183,597		2,108,378
CASH PROVIDED (USED) BY OPERATING TRANSACTIONS		(93,911)		10,863
CAPITAL TRANSACTIONS				
CASH PAID FOR TANGIBLE CAPITAL ASSETS		(28,115)		-
CASH PROVIDED (USED) BY CAPITAL TRANSACTIONS		(28,115)		_
INVESTING TRANSACTIONS	***************************************			······································
CASH PAID FOR TERM DEPOSITS		(12,921)		(13,132)
CASH PROVIDED (USED) BY INVESTING TRANSACTIONS		(12,921)		(13,132)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(134,947)	-	(2,269)
CASH AND CASH EQUIVALENTS BEGINNING OF THE YEAR		321,004		323,273
CASH AND CASH EQUIVALENTS END OF THE YEAR	\$	186,057	\$	321,004

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

1. PURPOSE AND OPERATIONS OF THE COUNCIL

The British Columbia Council for International Education ("the Council") is a Provincial Crown Agency incorporated in 1991 under the Societies Act (British Columbia). The Council supports the internationalization efforts of British Columbia's public and independent K-12 schools, public and private colleges and universities, and language schools. It promotes international education in and for British Columbia, to enhance its international reputation for quality education, and to support the international education activities and initiatives of the provincial government. It builds and maintains global networks, creating platforms for British Columbia's global profile and success of local communities and the education sector.

The Council reports to the Legislative Assembly through the Ministry of Advanced Education for the Province of British Columbia and is considered a Government Reporting Entity. The Council has no issued shares.

The Council is exempt from income taxes under the Income Tax Act.

2. GOING CONCERN CONSIDERATIONS

While the pandemic continued to have some impact on the international education sector and the Council's operations over the last two years, there was a return to regular operations and international activities and engagements in fiscal 2024.

These financial statements have been prepared on the assumption that the Council is a going concern, meaning it will continue in operation for the foreseeable future and will be able to realize assets and discharge liabilities in the ordinary course of operations. Different bases of measurement may be appropriate if the Council is not expected to continue in operation for the foreseeable future. The Council is economically dependent on government support to fund its programs and activities. The Council's continuation as a going concern is dependent upon its ability to receive future government funding sufficient to meet current and future obligations.

As at March 31, 2024, the Council had net financial assets of \$622,695 (2023 - \$667,299).

The Council has the Ministry's grant commitment of \$1,500,000 to fund its fiscal 2025 operations and received funding of \$1,500,000 to fund its fiscal 2024 operations.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Basis for Presentation

These financial statements have been prepared by management in accordance with Canadian Public Sector Accounting Standards.

b. Cash and Cash Equivalents

Cash and cash equivalents may include cash on hand, demand deposits, and short-term highly liquid investments that are readily convertible to known amounts of cash and that are subject to an insignificant risk of change in value. These short-term investments generally have a maturity of three months or less at acquisition and are held for the purpose of meeting short-term cash commitments rather than for investing.

c. Term Deposits

Term deposits are interest bearing and generally have maturity dates of one year or less.

d. Employee Future Benefits

i. The employees of the Council belong to the Municipal Pension Plan which is a multiemployer joint trustee plan. This plan is a defined benefit plan, providing a pension on retirement based on the member's age at retirement, length of service, and highest earnings averaged over five years. Inflation adjustments are contingent upon available funding.

The joint trustee board of the plan determines the required plan contributions annually.

The contribution to the plan by the Council is recorded as an expense for the year.

ii. The costs of insured benefits reflected in these financial statements are the Council's portion of the insurance premiums owed for coverage of employees during the period.

e. Tangible Capital Assets Including Capital Leases

Tangible capital assets are recorded at cost, which includes amounts that are directly related to the acquisition, design, construction, development, improvement, or betterment of the assets.

The Council does not have any capital leases.

The cost, less the estimated residual value, of the tangible capital assets, excluding land, is amortized on a declining balance basis over their estimated useful lives as follows:

Website
Office furniture and equipment
Computer equipment and software
Leasehold improvements

30% declining balance method 20% declining balance method 50%-100% declining balance method 3 years straight line

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

e. Tangible Capital Assets Including Capital Leases (Continued)

Tangible capital assets are written down when conditions indicate that they no longer contribute to the Council's ability to provide goods and services, or when the value of future economic benefits associated with the tangible capital assets is less than their net book value. The net write-downs are accounted for as expenses in the statement of operations. No write downs were recorded during the year.

Contributed tangible capital assets are recorded as revenue at their fair market value on the date of donation, except in circumstances where fair value cannot be reasonably determined which are then recognized at a nominal value. Transfers of tangible capital assets from related parties are recorded at carrying value. No contributed tangible capital assets were received during the year.

f. Prepaid Expenses

Prepaid expenses, which include prepaid insurance, facility rentals, travel, and mission expenses, are charged to operations over the periods that are expected to benefit from the expense.

g. Revenue Recognition

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be reasonably determined or collection is not reasonably assured.

Government transfers are recognized as revenues when the transfer is authorized, any eligibility criteria are met, and reasonable estimates of the amounts can be made. Transfers are recognized as deferred revenue when amounts have been received but not all eligibility criteria or stipulations have been met.

Contributions from other sources are deferred and recognized as revenue as the related stipulations in the agreement are met. Restricted contributions that must be maintained in perpetuity are recorded as revenue when received or receivable and are presented as non-financial assets in the statement of financial position.

Revenue related to fees or services received in advance of the fee being earned or service performed is deferred and recognized when the fee is earned or service performed.

Expenses are reported on an accrual basis. The cost of all goods consumed and services received during the year is expensed.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

h. Foreign Currency Translation

Foreign currency transactions are translated at the exchange rate prevailing at the date of the transactions unless hedged by forward contracts that specify the rate of exchange. Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at the exchange rate prevailing at year end.

Adjustments to revenue or expense transactions arising as a result of foreign currency translation are credited or charged to operations at the time the adjustments arise. The Council does not undertake any currency hedges.

i. Financial Instruments

Measurement

Financial assets originated or acquired, or financial liabilities issued or assumed, are initially measured at their fair values. In the case of a financial asset or financial liability not being subsequently measured at fair value, the initial fair value will be adjusted for financing fees and transaction costs that are directly attributable to its origination, acquisition, issuance or assumption. Transaction costs of financial instruments measured at fair value are expensed.

The Council subsequently measures its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market which are measured at fair value. Unrealized gains and losses from changes in fair value are recognized in the statement of re-measurement gains and losses until the respective investment is ultimately disposed of, at which time the cumulative gain or loss is recognized in the statement of operations.

Financial assets measured at amortized cost include cash and cash equivalents, term deposits, and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, and salaries and assessments payable.

The Council has not presented a statement of re-measurement gains or losses as it has no reportable transactions for its fiscal years ending March 31, 2024 and 2023.

Impairment

At the end of each reporting period, the Council assesses whether there are any indications that a financial asset measured at cost or amortized cost may be impaired. When there is an indication of impairment, the Council determines whether a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset. In which case, the carrying amount of the asset is reduced to the highest expected value that is actually recoverable from the asset either by holding that asset, by selling that asset, or by exercising the right to any collateral (net of cost).

The carrying amount of the asset is reduced directly or through the use of an allowance account and the amount of the reduction is recognized as an impairment loss in net income. A write down of a portfolio investment to reflect a loss in value is not reversed for a subsequent increase in value.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

i. Financial Instruments (Continued)

Derecognition

A financial liability or a part of a financial liability is removed from the statement of financial position when it is extinguished (i.e.: when the obligation is discharged or cancelled, or expires). The difference between the carrying amount of that financial liability extinguished or transferred to another party and the fair value of the consideration paid, including any non-cash assets transferred, liabilities assumed or equity instruments issued, is recognized in net income for the period.

j. Measurement Uncertainty

The preparation of financial statements requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include the useful life of capital assets and related amortization and estimated employee benefits.

Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed periodically to reflect new information as it becomes available. Measurement uncertainty exists in these financial statements. Actual results could differ from these estimates.

4. CASH AND CASH EQUIVALENTS

		Year Ende	d Marc	ch 31,	
		2024		2023	
				_	
Cash and demand deposits	<u>\$</u>	186,057	\$	321,004	

Cash and term deposits do not include any amounts which are restricted and may be used only for specified purposes (2023 - \$175,000).

5. TERM DEPOSITS

	Year Ende	d Marc	ch 31,
	 2024		2023
Term deposits bear interest at rates ranging from 3.50% to 4.50% (weighted aveage 4%), and have maturity dates to May			
31, 2024.	\$ 932,380	<u>\$</u>	919,459

Cash and term deposits do not include any amounts which are restricted and may be used only for specified purposes (2023 - \$175,000).

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

6. EMPLOYEES' PENSION PLAN AND BENEFITS PLAN

The Council contracts out its employee and payroll services under a fee arrangement currently with Capilano University ("CU"). Under this arrangement, the Council's employees are considered employees of CU. Employee compensation costs invoiced to the Council include employee salaries and related pension and employment benefits as determined by CU. Any funding adjustments are reflected ongoing in the CU's invoices to the Council.

a. Retirement Benefits - Pension Plan

The Council and its employees contribute to the Municipal Pension Plan which is a multiemployer plan in accordance with the Public Sector Pension Plan Act. The plan provides defined pension benefits to retired employees based on their age at retirement, length of service and highest earnings averaged over five years. The contribution rate for eligible employees is 8.61% of the employee's salaries. The Council matches contributions to the plan at the rate of 9.31% of the eligible employee's salary. The contribution rates remain unchanged for 2024.

The Council records its pension expense as the amount of employer contributions made during the fiscal year (defined contribution pension plan accounting). This is because the plan records accrued liabilities and accrued assets for the plan in aggregate with the result that there is no consistent and reliable basis for allocating the obligation, assets and cost to individual employers participating in the plan. The Council paid \$88,524 (2023 - \$81,898) for employer contributions to the plan for fiscal 2024. The contribution rates are subject to change as determined by the plan administrators.

The actuarial valuation for the Municipal Pension Plan as at December 31, 2021, indicated a \$3,761,000 funding surplus for basic pension benefits. The next actuarial valuation report of the Municipal Pension Plan will be December 31, 2024.

b. Other Employee Benefits

The Council provides for its employees life insurance, and disability and health care benefits which are funded by monthly premium payments to independent benefit providers. The benefits cease upon termination of employment with the Council. The Council currently has no long-term commitments with these benefit provisions.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

7. CONTRACTUAL OBLIGATIONS

The Council has entered into operating leases for premises and office equipment pursuant to agreements extending to June 2028 and June 2027 respectively. Annual payments over the remaining terms are as follows:

				Office			
Year Ended March 31,	<u>F</u>	Premises	Eq	Equipment		Total	
2025	\$	114,609	\$	3,233	\$	117,842	
2026		115,529		3,233		118,762	
2027		115,836		3,233		119,069	
2028		115,836		808		116,644	
2029		28,959		_		28,959	
	<u>\$</u>	490,769	\$	10,507	\$	501,276	

8. DEFERRED REVENUE

Deferred revenues represent externally restricted contributions received by the Council for future general operating expenses. The following is a summary of the externally restricted funds received.

	 Year Ende	d Mar	rch 31, 2023
Deferred revenue beginning of the year Net increase (decrease) in deferred revenue	\$ 380,384 (197,859)	\$	357,700 22,684
Deferred revenue end of the year	\$ 182,525	\$	380,384

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

9. TANGIBLE CAPITAL ASSETS

TANGIBLE CAPITAL ASSETS										
			ഥ	Office Furniture	Ой	Computer Equipment				
				and		and	ت	Leasehold		
March 31, 2024		Website		Equipment		Software	П В	Improvements		Total
Cost Opening balance	↔	91,511	↔	82,540	↔	153,282	↔	68,760	↔	396,093
Additions		1		1		28,114		1		28,114
Closing balance		91,511		82,540		181,396		68,760	9	424,207
Accumulated amortization Opening balance		90,413		76,528		148,928		68,760		384,629
Amortization		329		1,202		10,126		1		11,657
Closing balance		90,742		77,730		159,054		68,760		396,286
Net book value	₩	769	φ	4,810	↔	22,342	s	ı	↔	27,921
March 31, 2023										
Cost	•	7	€	, , , , , , , , , , , , , , , , , , ,	€	, , ,	€	1	•	
Opening balance Additions	,	- 1.0,19	ə	82,540	Ð	153,282	n	- 08,780	n	390,093
Closing balance		91,511		82,540		153,282		68,760		396,093
Accumulated amortization Opening balance		89,942		75,025		143,606		66,159		374,732
Amortization		471		1,503		5,322		2,601		9,897
Closing balance		90,413		76,528		148,928		68,760		384,629
Net book value	8	1,098	8	6,012	φ	4,354	છ	-	θ	11,464

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

10. RELATED PARTY TRANSACTIONS

The Council had the following transactions with the Ministry and other government controlled organizations:

		Year Ende	d Ma	rch 31,
	Marine Contract Contr	2024		2023
Government Grants - Core Government Contributions - Contracts	\$	1,500,000 100,000	\$	1,500,000 100,000
	\$	1,600,000	\$	1,600,000

These transactions are considered to be in the normal course of business and are measured at their exchange amounts, being the amounts agreed to by the parties.

The Council's current payroll of \$1,241,710 includes ten employees, whose salaries exceeded \$75,000 and totalled \$998,773.

11. EXPENSES BY OBJECT

The following is a summary of expenses by object:

	Year Ended March 31,		
	 2024		2023
Amortization	\$ 11,657	\$	9,897
Bank charges and foreign exchange	707		852
Donations	500		1,000
Equipment rental	36,056		31,488
Event fees	114,374		43,877
Events and conferences	241,901		218,769
Information technology and websites	99,733		86,866
Insurance	6,160		5,210
Leadership and organization	5,631		7,654
Marketing	96,000		49,337
Office communications	13,567		9,552
Office supplies and miscellaneous	18,348		17,837
Professional and consulting fees	127,709		98,312
Rent and facilities	140,114		154,908
Salaries and benefits	1,241,710		1,195,720
Telecommunications	10,602		12,657
Travel	 122,753		152,328
	\$ 2,287,522	\$	2,096,264

12. BUDGETED FIGURES

The fiscal 2024 budget is reflected in the Statement of Operations and the Statement of Change in Net Financial Assets. Budget data presented in these financial statements is based upon the fiscal 2024 budget approval by the Board on January 24, 2023.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

13. FINANCIAL RISK MANAGEMENT

Risks and Concentrations

The Council is exposed to various risks through its financial instruments, without being exposed to concentrations of risk. The following analysis provides a measure of the Council's risk exposure at March 31, 2024.

a. Liquidity Risk

Liquidity risk arises if the Council is unable to meet its obligations associated with financial liabilities. The Council is exposed to this risk mainly in respect to its accounts payable. The Council mitigates this risk by preparing and monitoring operating budgets that are used to assist with the planning of cash flows to meet its obligations as they come due.

b. Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge its obligation.

Cash and cash equivalents, term deposits, and accounts receivable are exposed to credit risk due to the potential for counterparties to default on their contractual obligations. The maximum potential loss on these financial instruments equals their carrying value.

The Council mitigates its credit risk exposure by maintaining its cash and cash equivalents, and term deposits in major Canadian chartered banks. Accounts receivable are owed from various entities and there is no concentration of risk associated with any particular customer. As at March 31, 2024, there were no overdue accounts receivable balances.

c. Market Risk

Market risk is the risk that the fair market value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. The Council is mainly exposed to interest rate risk.

i. Currency risk

Currency risk is the risk that the fair market value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Council is not exposed to any currency risk and does not maintain any foreign denominated financial currencies.

ii. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate because of changes in market interest rates.

The Council is exposed to interest rate risk on its term deposits, which bear interest at fixed rates which could expose the Council to interest rate price risk. Fluctuations in market interest rates could affect the fair value of these financial instruments.

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

13. FINANCIAL RISK MANAGEMENT (CONTINUED)

Risks and Concentrations (Continued)

- c. Market Risk (Continued)
 - iii. Other price risk

Other price risk is the risk that the fair market value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument traded in the market.

The Council is not exposed to other price risk.