J A N U A R Y 2 0 1 6



(JAN 16-17 Sat & SUN)

Organizer: FSS (Since 1982)

The Organizer

FSS is an overseas educational consultant agency for three decades. As a representative of over 300 public and private institutions in Canada, FSS understands both ends of the market and is in a good position to make your visit to Hong Kong a productive one!

REASONS for Joining our January 2016 Fair

Canada focused \ We attract students who wish to study in Canada (not the UK, USA, or Australia) as their destination.

Professionalism We have over 29 years of experience hosting Canada Education Exhibitions and we know how to do it right!

REASONS for Recruiting in Hong Kong and China

- I. More Hong Kong parents are seeking overseas education opportunities for their children because they have no confidence in the new 3+3+4 education system.
- 2. More PRC students are sending their children to Canada due to the increase in student visa approval rate.
- 3. Our Canada education system plays favorable in China, Hong Kong (under the new system) and Macao as these areas have the same structure (3+3+4) as ours.
- 4. Our Post-Graduate Work Permit, Co-Op Permit and Off-campus Work Permit are attractive features

The Timing

Set-Up	January 16, 2016 (Sat)	II:30am-II:55am
Open to Public (free admissions)	January 16-17, 2016 (Sat and Sun)	Noon-5:00pm*

^{*}Fair participants must clear the venue by 10 minutes after 5:00pm on Sat and Sun

The Venue

Gloucester Rooms, 3/F, The Excelsior Hotel

281 Gloucester Road, Causeway Bay, Hong Kong (Causeway Bay MTR Exit DI)

The Excelsior Hotel is in the downtown area of Hong Kong with easy transportation access by bus, mini-van, taxi, MTR and foot. The site is located near Hong Kong's best shopping malls and wide range of restaurants.

Expected Visitors

We expect to attract a total of 1000 visitors wishing to study in Canada.



(JAN 16-17 Sat & SUN)

Promotion Program

All Hong Kong secondary schools, international schools, post-secondary institutions, the Canadian Consulate General will receive our posters and e-invitations to the Exhibition. Advertisements will also be placed on television, subway stations, and newspapers.

AN OFFICIAL EXHIBITION PUBLICATION will be distributed to all visitors free of charge at the Exhibition.

Last Year Participants - Total participants were 30.

Alberta

Canadian Rockies Public Schools, Edmonton Public Schools, Golden Hills School Division #75, SAIT Polytechnic

British Columbia - Coquitlam School District, Delta School District, Dwight School Canada, Langley School District, New Westminster School District, Peace River North School District, Powell River School District, Richmond School District #38 - RISP, School District No. 48 (Sea to Sky), Vancouver School Board, Alexander College, Coquitlam College, Dorset College, Fraser International College, Langara College, Vancouver Community College, Capilano University, Kaplan International/ IELTS Test Center

Manitoba

International College of Manitoba

Ontario

Académie Ste. Cécile International School, Bond International College, Bronte College, Columbia International College of Canada, Niagara Christian Collegiate

Saskatchewan —

Luther College High School, University of Saskatchewan



(JAN 16-17 Sat & SUN)

Testimonials from Last Year's Participants in Hong Kong

"I don't think that I can thank you and your team enough for the care and attentiveness offered to Ajay and myself during the fair. It was a great event, well organized and well attended. This exemplary result was attributed to your unfailing efforts, commitment to details and high level of professionalism. I am sure that all the participating institutions, like us, enjoyed the participation in this event."

Sik On Hon, Langara College

"April did an excellent job of organizing the fair on every front. Cyndi was also excellent - couldn't ask for a better person to be with me at my booth. Cyndi was so knowledgeable about VCC programs, requirements, etc. She was great with the people who came to our booth and so helpful and professional in every way. Alvis and his team are a class act.

Glad I was able to come to your fair after all these years:) Cheers, Tina."

Tina Chow, Vancouver Community College

"Thanks April and thank your whole staff because I know how hard it is to run a fair like that."

Deirdre Annett, Delta School District

"It's my pleasure to meet you in person this time. I truly want to thank you for your company being professional on the whole event and I really enjoyed the time there. Everyone is very energetic and friendly. I hope in the future, us Dorset College, can consistently be a member of the event."

Jim Wang, Dorset College











(JAN 16-17 Sat & SUN)

SPACE REGISTRATION FORM

Offer 5% off on the Booth Rental if register on/before June 30, 2015

Address			
Telephone	<u>Fax</u>	Email:	
Contact Person		Position	
GENERAL CONDITION	ONS (P.7 AND P.8 of	T I HAVE READ AND UNDI	
AGREED TO BE BO	UND BY THEM.	Sign	:
I. Booth rental (Booth	display banner is inclu	ded)	C\$ 3950.00
2. Student translator C			C\$ 300.00
		ccess C\$80 per user (Optional)	C\$ 80.00
4. Publication advertis			
a. front (inside) full	ent a Maria de Maria Maria de Cartes de Maria		C\$ 800.00
b. back (outside) ful			C\$ 600.00
c. back (inside) full	page		C\$ 600.00
d. full page (one of t	he inside pages)	udent Servi	C\$ 400.00
*all advertisements are in c		are given in the next page.	
5. Evening follow-up se	eminar (Optional)		
a. January 18 (Monday) 6:00pm-7:00pm or 7:30pm-8:30pm			C\$ 800.00
b. January 19 (Tuesday) 6:00pm-7:00pm or 7:30pm-8:30pm		C\$ 600.00	
c. January 20 (Wednesday) 6:00pm-7:00pm or 7:30pm-8:30pm			C\$ 400.00
d. January 21 (Thurs	day) 6:00pm-7:00pm o	r 7:30pm-8:30pm	C\$ 400.00
		TOTAL COST: C\$	
- 50% of the total cost is d	lue upon receipt of the in	voice. The remaining is due by O	ctober 31, 2015.
		on a first come first serve basis.	
- No distribution of brock	nures or counseling outsi	de the designated space area.	

Beneficiary Bank: Hang Seng Bank

Bank Number: 024

Bank Address: 83 Des Voeux Central, Hong Kong SWIFT Code: HASEHKHH

Account Name: Foreign Student Services O/B Worldbest Consultants Limited

Account Number: 383-650512-883



HONG KONG 30th CANADA EDUCATION EXHIBITION

- January 16-17,2016 (Sat & Sun)

Step Instruction and Deadline

Made payment by wire transfer

Wire transfer to

Beneficiary Bank: Hang Seng Bank Bank Number: 024

Bank Address: 83 Des Voeux Central, Hong Kong SWIFT Code: HASEHKHH

Account Name: Foreign Student Services O/B Worldbest Consultants Limited

Account Number: 383-650512-883

Payment deadline: October 31, 2015

Booked and confirmed the date of your Evening Follow-Up Seminar?

Booked your accommodation? (if applicable)

Recommended 4-star hotels

The Excelsior Hong Kong

281 Gloucester Road, Causeway Bay, Hong Kong

Contact: Ms. Janice Cheung - Sales Manager

Tel: 852-2837-6960 Email: jacheung@mohg.com

Website: www.mandarinoriental.com/excelsior/

Harbour Grand Hong Kong

23 Oil Street, North Point, Hong Kong

Contact: Mr. Louis Chiu - Sales Manager

Tel: 852-2121-2667 Email: louisc@harbourgrand.com

Website: www.harbourgrand.com/hongkong

E-mailed file to infocanada@fsshongkong.com for the booth display banner?

(You can either send a ready-to-print banner to us or send photos to us, we can design it for you)

Requirements:

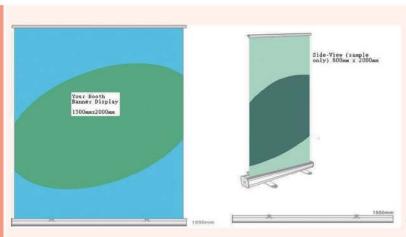
ONE school's logo and TWO-THREE photos

- -Support PC file, please save the files as TIF, JPG, PDF, AI or PSD format
- -Artwork file
- I) Please mark the original size of the artwork in the File Size in I:I ratio

(The actual size of booth display banner is W 1500mm x H 2000mm. Please spare 100mm extra on top and bottom)

- 2) Color used CMYK 4 original color.
- 3) Resolution 150 dpi
- 4) Please spare 3mm bleeding per side for printing
- Please use "English" file name for all files





Submission deadline: October 31, 2015

E-mailed Fair publication ad to infocanada@fsshongkong.com (if applicable).

(You can either send a ready-to-print banner to us or send photos to us, we can design it for you)

Material Specifications:

A5 size colored page

Resolution: 300-350 dpi

Size: 1:1 ratio (please spare 3mm bleeding per side for printing)

Color: <u>CMYK</u>
Film: Positive
Emulsion: Down
Line Screen: 175 lpi

please save the files as TIF, JPG, PDF, AI or PSD format

21.5cm 20.5cm 14.2cm

Submission deadline: October 31, 2015

6 Shipped promotional materials to the Hong Kong office?

Suggested number of brochures: 120 in Traditional Chinese/English version

Shipping Address: Room 1605, Kaiser Centre, 18 Centre Street, Sai Ying Pun, Hong Kong.

Tel: 852-2577-9901 Fax: 852-2895-4202

Note: FSSHK Jan 2016 fair promotional materials

We suggest that if you are shipping CDs, please remark "No Commercial Value" on your box.

Delivery by: January 8, 2016

Arrived in Hong Kong and set-up on January 16th (Saturday)

Venue: Gloucester Rooms, 3/F, The Excelsior (Causeway Bay MTR Exit DI)

281 Gloucester Road, Causeway Bay, Hong Kong

Setup Time: II:30am-II:55am

Opening: noon-5:00pm



General Conditions

In these conditions the term Exhibitors includes all employees or agents of such and the term Exhibitors mean that described on the reverse here of The Organizers means FSS

- I. When payments for space are not made when due any previous deposit may be forfeited and the space re-allocated by the Organizers. Any loss incurred by the Organizers arising thereon must be paid by the Exhibitor.
- 2. Applications for space must contain details of the proposed exhibit and the names of any other company represented by the Exhibit whose products are to shown on or whose services are to be referred to on the stand.
- 3. The charge for space is based on current rates of pay, rents, charges and exchange and will be subject to alternation in the event of any change therein. A notice signed by the Organizers and sent by recorded delivery to the address on the application form shall sufficient notice of such amendment to the contract, which shall otherwise remain binding in all aspects.
- 4. The Organizers shall have full power to determine in every respect the allocation of area and position of space and they shall be entitled for any reason, which in their sole opinion is in the general interest of the Exhibition to vary the general layout or the situation and area of any particular stand even if already alloted and the Exhibitor shall accept such new allotment of space in substitution of that originally alloted.
- 5. Upon the allocation of space a contract shall arise between the Organizers and the Exhibitor in terms of these conditions subject to variation as mentioned and as regards space alloted the relationship of licensor and licensee shall immediately arise and continue between the Organizers and the Exhibitor. In case of non payment of any sum due or any breach of non observance of any of these conditions by the Exhibitor the Organizers shall have full right to revoke his license and to re-enter upon the allotted space and may remove and exclude the Exhibitor without prejudice to recovering all monies payable hereunder, all other claims against him and damages sustained by the organizers.
- 6. Every Exhibitor shall occupy the space alloted to him between II:30pm to 5:00pm on Saturday Jan 16 and Sunday Jan 17. In the event of default from any cause whatever the Exhibitor shall pay to the Organizers a further sum in liquidated damages equal to the total charge for the space and the Organizers shall have the right to deal with the space in any way they think best.
- 7. In the event of any Exhibitor committing an act of bankruptcy or if a limited company being wound up the contract with him shall be determined and the Organizers shall retain all monies already paid.
- 8. Exhibitors may not assign, sublet or grant licenses in respect of any part of the space allotted to them nor may advertisement of firms who are not bona-fide Exhibitors be exhibited on any stand. Only those products services and companies mentioned on the application form may be incorporated in the stand.
- 9. The organizers will not be responsible for the safety of any exhibit or property of any Exhibitors, or any other person, for the loss of or damage, or destruction to same by theft, or fire, storm, tempest, lightning, national emergency, war, labor disputes, strikes or lockout, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the Organizers, whether ejusden generics or not, or for any loss or damage occasioned, of by reason of the happenings of any such events, the opening of the Exhibition, is prevented or postponed or abandoned, or a building becomes wholly or partially unavailable, for the holding of the Exhibition. The Exhibitor will be liable for third party claims arising from their own stand fittings, and for their proporting the shell scheme and furthermore for physical loss or damage to the basic shell scheme stand. As the Organizers will accept no responsibility for any of the matters aforesaid, the Exhibitors are advised to cover themselves by insurance in respect therefore to any extent available.



- 10. In no event shall the Exhibitor have any claim for damage of any kind against the Organizer in respect of any loss or damage, consequently upon the prevent, or postponement, or abandonment of the Exhibition, by reasons of the happening or any of the events referred to in
 - Condition 13 or otherwise, or of the Exhibition building becoming wholly or partially unavailable for the holding of the Exhibition for reason beyond the Organizer's control, and the Organizer shall be entitled to retain all sums paid by the Exhibitors, or such part thereof as the Organizers shall consider necessary. If, in the opinion of the Organizer re-arrangement or postponement of the period of the Exhibition, or by substitution of another hall, or building, or any other reasonable manner, the Exhibition can be carried through, the contracts for space, shall be binding upon the parties, except as to the size and positions, as to which any modification, substitution or re-arrangement they consider necessary shall be determined by the Organizers.
- II. The labour employed by Exhibitors and contracts for all work carried out on behalf of Exhibitor including stand construction, standfitting, electrical installation, decoration must be done by the official contractor appointed by the Organizers.
- 12. The Organizers reserve the right to make an additional charge to each Exhibitor equal to any amount charged to them for any services supplied whether specifically ordered or not. The Organizers accept no responsibility for breakdown or failure or any of the services provided for, or in connection with the Exhibition.
- 13. Breach of Contract and Withdrawal by the Exhibitor. Without prejudice to the rights and remedies of the Organizers in respect of any breach of the Contract on the part of the Exhibitor the Organizers may at their discretion allow the Exhibitor to withdraw from the Exhibitor subject to the following conditions:
 - a) The Exhibitor must give written notice to the Organizers that he desire to withdraw and if the Organizers allow such withdrawal they will notify the Exhibitor of their decision in writing.
 - b) Any such notification by the Organizers to the Exhibitor will constitute a cancellation of the Contract subject to the payment by the Exhibitor to the Organizers of a consideration for release from the Contract.
 - c) The amount of such payment will be specified in the Organizers' notification to the Exhibitor specified in the second column below which appears beside the time in the first column below upon which the Organizers receive the written notification from the Exhibitor.

Time of receipt by the Organizers of written notice of withdrawal:

Within 14 days of signing contract - 50% Refund on Amount already paid Within 30 days of signing contract - 30% Refund on Amount already paid After 30 days of signing contract - Nil Refund

- d) Upon payment of such amount to the Organizers by the Exhibitor, the Contract shall be cancelled and neither party shall have any further claim against the other.
- e) In event of any failure on the part of the Exhibitor to observe and perform any of the provisions of the Contract, the Organizers shall have the right to terminate the Contract forthwith by written notice to that effect in which event all rental then paid by the Exhibitor shall be forfeited and retained by the Organizers and the Exhibitor shall indemnify the Organizers in respect of all costs, losses, damages or expenses (including any consequential loss or damage) incurred as the result of such failure.
- 14. The Organizers reserve the right to alter, add to, or amend any of the Conditions or not, the decision of the Organizers shall be final.

 No alternation, addition amendment, or waiver to or of these Conditions shall operate to release any Exhibitor from his contract.

These conditions are governed by the Laws of Hong Kong.



January 23-24, 2016 (Sat & SUN)

Organizer: Canus & FSS

REASONS for joining our January 2016 Fair

2 days Fair

It's a 2 days Fair!!! School can make full use of their time and money for the resources they spend.

Canada-Focused

We attract students who wish to study in Canada (not the UK, USA, or Australia) as their destination.

Professionalism

We have over 29 years of experience hosting Canada Education Exhibitions and we know how to do it right!

REASONS for Recruiting in South Korea

- I. More Korean parents are seeking overseas education opportunities for their children because they have no confidence in the Korean education System.
- 2. More parents are sending their children to Canada due to the increase in student visa approval rate compare to USA.
- 3. Our <u>Canada education system plays favorable</u> in Korea because of the high competitiveness to enter a University in Korea. Many Koreans want to send their children to Secondary schools and universities in Canada.
- 4. Our Post-Graduate Work Permit, Co-Op Permit and Off-campus Work Permit are attracting more students to apply to Canada.

The Timing

Set-Up January 23, 2016 (Sat) 10:30am-10:55am

Open to Public (free admissions) January 23-24, 2016 (Sat and Sun) 11:00am-6:00pm*

The Venue

Orchid Room, 2/F, The Grand Inter Continental Hotel (Seoul Parnas)

521, Teheran-ro, Gangnam-gu, Seoul, Korea (Green Line #2, Samsung Subway Station, Exit 5) **The Grand Inter Continental Seoul Parnas**, is located in the Korea's business and cultural center such as World Trade Center Seoul, Coex Convention Center and CALT, is the easy transportation access by bus, taxi, Subway.

Expected Visitor

We expect to attract a total of 1000 visitors wishing to study in Canada.

Promotion program

All Korea major cities' K-12 schools, institution and the Canadian Consulate General will receive our posters and e-invitations to the Exhibition. Advertisements will also be placed on bus, subway stations, streets, newspapers and internet sites.

AN OFFICIAL EXHIBITION PUBLICATION will be distributed to all visitors free of charge at the Exhibition.

^{*}Fair participants must clear the venue by 6:30PM (30mins for clear) on Sat and Sun



KOREA CANADA EDUCATION EXHIBITION EDUCATION January 23-24, 2016 (Saturday and Sunday)

SPACE REGISTRATION FORM

Offer 5% off on the Booth Rental if register on/before June 30, 2015

Address				
Telephone	Fax	Email:		
Contact Person	Position			
	NS (P.13 AND P.14	AT I HAVE READ AND UNDE of THE APPLICATION PACK Sign :		
* D+h		1. 1)	C\$ 3950.00	
I. Booth rental (Booth di			C\$ 300.00	
2. Student translator C\$				
3. Publication advertiser	A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		C\$ 800.00	
a. front (inside) full			C\$ 600.00	
b. back (outside) ful			C\$ 600.00	
1 1 / 1 1 / 1 1				
c. back (inside) full	the same of the sa	1 1 / 1 (mal / 1) / / / / / / / / / / / / / / / / /	(man) has	
d. full page (one of		uncill servic		
d. full page (one of *all advertisements are in col	or and output instruction	are given in the next page.		
d. full page (one of *all advertisements are in col 5. follow-up seminar (O	or and output instruction optional)	are given in the next page.	C\$ 800.00	
d. full page (one of *all advertisements are in col 5. follow-up seminar (O a. January 25 (Mono	or and output instruction of ptional) day) 11AM	are given in the next page.	Company to the control of the contro	
d. full page (one of *all advertisements are in col 5. follow-up seminar (O	or and output instruction of ptional) day) 11AM day) 11AM	are given in the next page.	C\$ 800.00 C\$ 600.00 C\$ 400.00	

- 50% of the total cost is due upon receipt of the invoice. The remaining is due by October 31, 2015.
- The number of booths is limited and is reserved on a first come first serve basis.
- No distribution of brochures or counseling outside the designated space area.

PAYMENTS SHOULD BE MADE OUT BY WIRE TRANSFER

Beneficiary Bank: Hang Seng BankBank Number: 024

Bank Address: 83 Des Voeux Central, Hong Kong SWIFT Code: HASEHKHH Account Name: Foreign Student Services O/B Worldbest Consultants Limited



Step Instruction and Deadline

Made payment by wire transfer

Wire transfer to

Beneficiary Bank: Hang Seng Bank Bank Number: 024

Bank Address: 83 Des Voeux Central, Hong Kong SWIFT Code: HASEHKHH

Account Name: Foreign Student Services O/B Worldbest Consultants Limited

Account Number: 383-650512-883 Payment deadline: October 31, 2015

Booked and confirmed the date of your Follow-Up Seminar?

Booked your accommodation? (if applicable) 3

> Grand Intercontinental Hotel Seoul Parnas 521, Teheran-ro, Gangnam-gu, Seoul, Korea

www.grandicparnas.com

Contact: jia@canus.kr/yj_lee@parnas.co.kr

E-mailed file to mail@canus.kr for the booth display banner? 4

(You can either send a ready-to-print banner to us or send photos to us, we can design it for you)

Requirements:

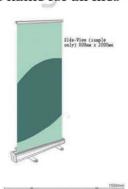
ONE school's logo and TWO-THREE photos

- -Support PC file, please save the files as AI or PSD format (Photoshop or Illustrator)
- -Artwork file
- I) Please mark the original size of the artwork in the File Size in I:I ratio

(The actual size of booth display banner is W 1500mm x H 2000mm. Please spare 100mm extra on top and bottom)

- 2) Color used CMYK4 original color.
- 3) Resolution 150 dpi
- 4) Please spare 3mm bleeding per side for printing
- -Please use "English" file name for all files





Submission deadline: October 31, 2015

E-mailed Fair publication ad to mail@canus.kr (if applicable). 5

(You can either send a ready-to-print banner to us or send photos to us, we can design it for you)

Material Specifications:

A4 size colored page

Resolution: 300-350 dpi

Size: 1:1 ratio(please spare 3mm bleeding per side for printing)

Color: CMYK Film: Positive

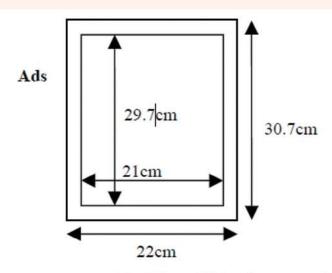


Emulsion: Down

Line Screen: 175 lpi

please save the files as AI or PSD format (Photoshop or Illustrator)

Submission deadline: October 31, 2015



Trimsize-22cmX30.7cm/Bleedsize-Additional5mmoneachside/ NonBleedsize-21cmX29.7cm(i.e.0.5cmmargineach)

6 Shipped promotional materials to the Korea office?

Suggested number of brochures: 200 Korean version

Shipping Address: #1618, Seokwan, Hansin Intervally24.

707-34, Yeoksam-dong, Gangnam-gu, Seoul, Korea

(Postal code. 135-918)

Tel: 822-6925-2200 Fax: 822-6442-2286

Note: Canus-fss Jan 2016 fairpromotional materials

We suggest that if you are shipping CDs, please remark "No Commercial Value" on your box.

Delivery by: January 8, 2016

Arrived in Korea and set-up on January 23rd (Saturday)

Venue: Orchid Room, 2/F, The grand continental Hotel (Seoul Parnas)

521, Teheran-ro, Gangnam-gu, Seoul, Korea (Green Line #2, Samsung Subway Station, Exit 5)

Setup Time: 10:30am-10:55am

Opening: II:00am-6:00pm



General Conditions

In these conditions the term Exhibitors includes all employees or agents of such and the term Exhibitors mean that described on the reverse here of The Organizers means Canus-FSS.

- I. When payments for space are not made when due any previous deposit may be forfeited and the space re-allocated by the Organizers. Any loss incurred by the Organizers arising thereon must be paid by the Exhibitor.
- 2. Applications for space must contain details of the proposed exhibit and the names of any other company represented by the Exhibit whose products are to show non or whose services are to be referred to on the stand.
- 3. The charge for space is based on current rates of pay, rents, charges and exchange and will be subject to alternation in the event of any change therein. A notice signed by the Organizers and sent by recorded delivery to the address on the application form shall sufficient notice of such amendment to the contract, which shall otherwise remain binding in all aspects.
- 4. The Organizers shall have full power to determine in every respect the allocation of area and position of space and they shall be entitled for any reason, which in their sole opinion is in the general interest of the Exhibition to vary the general layout or the situation and area of any particular stand even if already alloted and the Exhibitor shall accept such new allotment of space in substitution of that originally alloted.
- 5. Upon the allocation of space a contract shall arise between the Organizers and the Exhibitor in terms of these conditions subject to variation as mentioned and as regards space alloted the relationship of licensor and licensee shall immediately arise and continue between the Organizers and the Exhibitor. In case of non payment of any sum due or any breach of non observance of any of these conditions by the Exhibitor the Organizers shall have full right to revoke his license and to re- enter upon the allotted space and may remove and exclude the Exhibitor without prejudice to recovering all monies payable hereunder, all other claims against him and damages sustained by the organizers.
- 6. Every Exhibitor shall occupy the space alloted to him betweenII:00am to 6:00pm on Saturday Jan 23 and Sunday Jan 24. In the event of default from any cause whatever the Exhibitor shall pay to the Organizers a further sum in liquidated damages equal to the total charge for the space and the Organizers shall have the right to deal with the space in any way they think best.
- 7. In the event of any Exhibitor committing an act of bankruptcy or if a limited company being wound up the contract with him shall be determined and the Organizers shall retain all monies already paid.
- 8. Exhibitors may not assign, sublet or grant licenses in respect of any part of the space allotted to them nor may advertisement of firms who are not bona-fide Exhibitors be exhibited on any stand. Only those products services and companies mentioned on the application form may be incorporated in the stand.
- 9. The organizers will not be responsible for the safety of any exhibit or property of any Exhibitors, or any other person, for the loss of or damage, or destruction to same by theft, or fire, storm, tempest, lightning, national emergency, war, labor disputes, strikes or lockout, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the Organizers, whether ejusden generics or not, or for any loss or damage occasioned, of by reason of the happenings of any such events, the opening of the Exhibition, is prevented or postponed or abandoned, or a building becomes wholly or partially unavailable, for the holding of the Exhibition. The Exhibitor will be liable for third party claims arising from their own stand fittings, and for their purporting the shell scheme and furthermore for physical loss or damage to the basic shell scheme stand. As the Organizers will accept no responsibility for any of the matters aforesaid, the Exhibitors are advised to cover themselves by insurance in respect therefore to any extent available.
- 10. In no event shall the Exhibitor have any claim for damage of any kind against the Organizer in respect of any loss or damage, consequently upon the prevent, or postponement, or abandonment of the Exhibition, by reasons of the happening or any of the events referred to in

Condition 13 or otherwise, or of the Exhibition building becoming wholly or partially unavailable for the holding of the Exhibition for reason beyond the Organizer's control, and the Organizer shall be entitled to retain all sums paid by the Exhibitors, or such part thereof as the Organizers shall consider necessary. If, in the opinion of the Organizer re-arrangement or postponement of the period of the Exhibition, or by substitution of another hall, or building, or any other reasonable manner, the Exhibition can be carried through, the contracts for space, shall be binding upon the parties, except as to the size and positions, as to which any modification, substitution or re-arrangement they consider necessary shall be determined by the Organizers.

- II. The labour employed by Exhibitors and contracts for all work carried out on behalf of Exhibitor including stand construction, stand fitting, electrical installation, decoration must be done by the official contractor appointed by the Organizers.
- 12. The Organizers reserve the right to make an additional charge to each Exhibitor equal to any amount charged to them for any services supplied whether specifically ordered or not. The Organizers accept no responsibility for breakdown or failure or any of the services provided for, or in connection with the Exhibition.



- 13. Breach of Contract and Withdrawal by the Exhibitor. Without prejudice to the rights and remedies of the Organizers in respect of any breach of the Contract on the part of the Exhibitor the Organizers may at their discretion allow the Exhibitor to withdraw from the Exhibitor subject to the following conditions:
 - a) The Exhibitor must give written notice to the Organizers that he desire to withdraw and if the Organizers allow such withdrawal they will notify the Exhibitor of their decision in writing.
 - b) Any such notification by the Organizers to the Exhibitor will constitute a cancellation of the Contract subject to the payment by the Exhibitor to the Organizers of a consideration for release from the Contract.
 - c) The amount of such payment will be specified in the Organizers' notification to the Exhibitor specified in the second column below which appears beside the time in the first column below upon which the Organizers receive the written notification from the Exhibitor.

Time of receipt by the Organizers of written notice of withdrawal: Within 14 days of signing contract-50% Refund on Amount already paid Within 30 days of signing contract -30% Refund on Amount already paid After 30 days of signing contract -Nil Refund

- d) Upon payment of such amount to the Organizers by the Exhibitor, the Contract shall be cancelled and neither party shall have any further claim against the other.
- e) In event of any failure on the part of the Exhibitor to observe and perform any of the provisions of the Contract, the Organizers shall have the right to terminate the Contract forthwith by written notice to that effect in which event all rental then paid by the Exhibitor shall be forfeited and retained by the Organizers and the Exhibitor shall indemnify the Organizers in respect of all costs, losses, damages or expenses (including any consequential loss or damage) incurred as the result of such failure.
- 14. The Organizers reserve the right to alter, add to, or amend any of the Conditions or not, the decision of the Organizers shall be final. No alternation, addition amendment, or waiver to or of these Conditions shall operate to release any Exhibitor from his contract.

These conditions are governed by the Laws of Korea only.

Foreign Student Services