

Executive Director/Chief Executive Officer Global Partners Institute, Canada

Location: Port Coquitlam

Global Partners Institute, Canada (GPI) is a \$2+ million, non-profit, international educational exchange organization based in British Columbia. Established in 1992, GPI is dedicated to promoting international understanding, intercultural friendship and fostering global competence among the future leaders of an increasingly borderless world.

GPI provides opportunities for both Canadian and international students to take part in cross-border student exchange. It is GPI's goal to ensure that by experiencing the challenges and rewards of living and studying in unfamiliar cultural surroundings, students will develop the skills to thrive in - and ultimately shape - our rapidly shrinking world.

With the departure of the Executive Director, the Board is engaging in search for a dynamic leader who has a passion for expanding students' understanding of the world through educational exchanges. He/she has the expertise to develop and execute a business plan that allows GPI to build relationships with partners who work with schools in countries that would value the programs that GPI offers. Based on the work that has been done to date, the Board and the team believe that target countries could include Korea, Mexico, Brazil, Germany and Spain to name a few.

Reporting to the Board, through the Chair, the Executive Director/CEO will be given a mandate to develop and operationalize a strategic plan, galvanize the organization's management team, enhance organizational communication and effectiveness, inspire excellence in the student and homestay experience, gain the respect and confidence of the Board and guide them in effective governance.

The ideal candidate is a sales and marketing-oriented leader who has a track record of success in the educational, homestay exchange sector. Core to GPI's success will be building and/or enhancing international stakeholder relations and partnerships, driving accountability, leading strategic planning, team building, introducing technology as an efficiency tool and growing the number of students coming to Canada through a well-developed sales and marketing program. Results-focused and financially minded, he/she has managed the P&L in a highly resourceful manner.

From a personal perspective, the candidate is a worldly, approachable, open, authentic and inspirational individual with proven relationship and team building skills and organizational leadership abilities. His/her confident, inclusive and open style, makes them a leader who is able to bring stakeholders and partners together in support of common goals. He/she has an aptitude for cultural sensitivity, financial stewardship, board governance and conflict resolution.

With strong shared values, passionate team members and a great culture GPI represents an exceptional career choice for someone who wishes to be part of a strong, impactful, international, educational, homestay exchange organization.

To explore this exciting opportunity further, please submit your resume and information to vancouver@boyden.com and state the title of the position in the subject line of your e-mail.